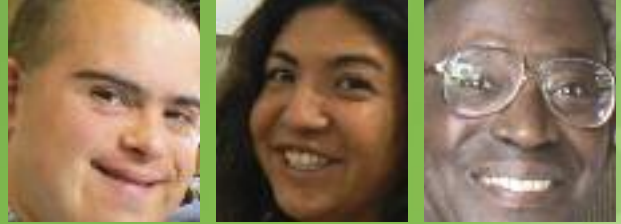


A PARTNERSHIP THAT WORKS



Annual Report 07-08





MARIA SHRIVER

"A Partnership That Works"

Harbor Regional Center

November 7, 2008

*If you find it in your heart to care for somebody else,
you will have succeeded.*

Maya Angelou

I am delighted to offer my warmest greetings as you come together in Long Beach to honor employers who have shown leadership in the employment of individuals with developmental disabilities.

I am in awe of your incredible work and want to acknowledge today's honorees including Home Depot, Mattel, Wal*Mart, Kobata Growers, Inc., SMG Catering, Social Vocational Services, Inc., Phil Appleby and Wesley Dale. You have my deepest gratitude and respect for your selfless contributions to demonstrate to the next generation the importance of serving our neighborhoods, our communities and our state. You are truly inspirational and have been architects of change for so many individuals!

Once again, thank you for devoting your talents and energy to help provide independence and self-sufficiency to those qualified individuals who many times are overlooked for jobs based on their disability. On behalf of all Californians, please accept my best wishes for a wonderful celebration and every future success.

Sincerely,

Maria Shriver

OFFICE OF THE FIRST LADY
STATE CAPITOL

SACRAMENTO, CALIFORNIA 95814
(916) 445-7097 www.firstlady.ca.gov



“Many people often believe that individuals with developmental disabilities can't work, but they do – in hotels, in retail stores, in restaurants, in State government, with non-profits and in public and private sectors...in our California State Capitol Office and in our field offices – the possibilities are endless and we have only just begun.”

– Maria Shriver, First Lady of California

Harbor Regional Center has long been working with employers and supported employment service providers to expand work opportunities for individuals with developmental disabilities. And this year our efforts have received an extra boost, thanks to the hard work of the Harbor Regional Center Business Advisory Council. Members of the Council represent local business leaders who have witnessed first-hand the benefits of employing individuals with developmental disabilities, and who have been able to spread the word among their peers in all sectors of the business community.

To date, several hundred individuals with developmental disabilities are already working throughout the HRC community in a variety of jobs – as mailroom and office assistants, veterinary assistants, courtesy clerks in grocery and retail stores, in food service, warehouse assembly, and much more. Some work for major

corporations, while others are employed by small businesses. Employers like Mattel, Inc.; Toyota, Motor Sales, USA; and The Home Depot have employed workers with developmental disabilities for as long as 15, or even 22 years. The goal of the Business Advisory Council and Harbor Regional Center is to help many more of our clients to get jobs that match the ability of each worker, while helping the employer to maximize productivity and cost-effectiveness.

California Department of Developmental Services (DDS) Director Terri Delgadillo commended the Harbor Regional Center staff and its supported employment network “for their groundbreaking efforts connecting consumers willing and able to work with employers large and small that understand the benefits of hiring people with developmental disabilities. Together you are a model for innovative employment leadership throughout California.”





The employment program not only adds value to the lives of the employees with disabilities, but it brings joy and happiness to those that are fortunate enough to work side by side with them."



Dana Mol, Xerox On Site Manager, Toyota Motor Sales USA.



Their willingness to challenge themselves has enabled us to continually expand their scope of work. I cannot speak highly enough."

Rex Garnes, Regional Parts Distribution Manager, Nissan North America









*Whether it's their attitude, their dependability,
or their willingness to always do more, we learn
from them as much as they learn from us."*

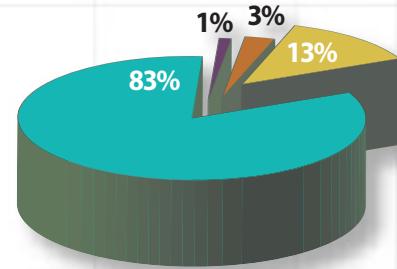
Rhiannon Acree, President, Cambrian Homecare



HRC CASELOAD

Total Clients	10,032
Intake	3%
At-Risk Infants and Toddlers	13%
Active Clients in the Community*	83%
In Developmental Centers	1%

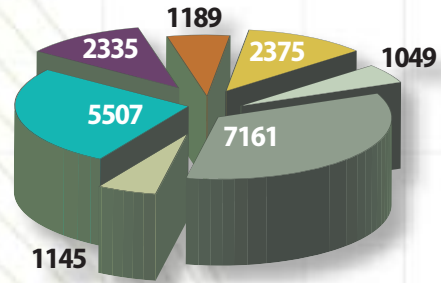
*with a diagnosed developmental disability



CLIENTS BY DIAGNOSIS

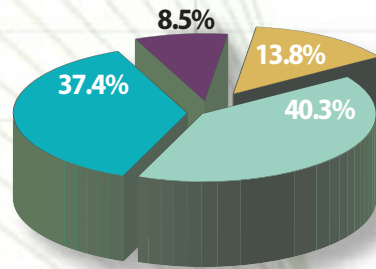
Autism	2375
Cerebral Palsy	1049
Chronic Medical Condition	7161
Epilepsy	1145
Intellectual Disability	5507
Psychiatric Disorder	2335
Other Developmental Disability	1189

Individuals may have more than one diagnosis



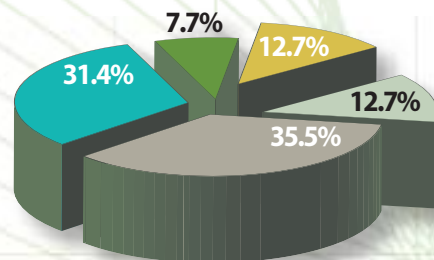
CLIENTS BY AGE

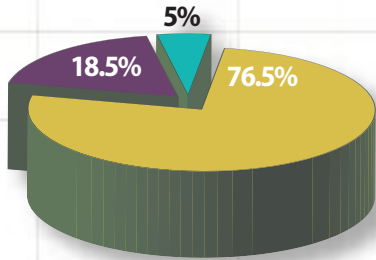
Birth to 3 years	13.8%
Ages 3 to 18	40.3%
Ages 18 to 50	37.4%
Ages 50 and over	8.5%



CLIENTS BY ETHNICITY

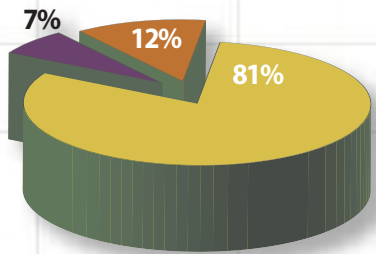
African American	12.7%
Asian	12.7%
Hispanic	35.5%
White	31.4%
All Other	7.7%





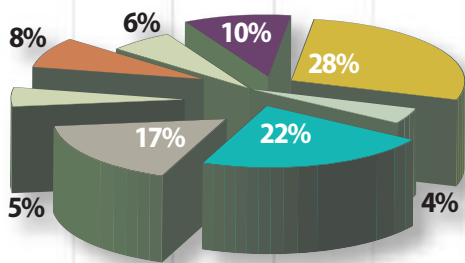
CLIENTS BY PRIMARY LANGUAGE

English	76.5%
Spanish	18.5%
All others	5%



CLIENTS BY RESIDENCE TYPE

Family	81%
Independent & Supported Living	7%
Licensed Home	12%



PURCHASE OF SERVICES EXPENDITURES

Licensed Homes	28%
Supported Living	4%
Day Activities	22%
Therapy Services	17%
Respite	5%
Transportation	8%
Medical Services	6%
Other	10%

"When you find out how to bring out their strengths and allow them to expand you will see them grow."

Dale Shafer, Controller, SoCal Computer Recyclers, Inc.



STATEMENT OF FINANCIAL POSITION

	June 30, 2008	June 30, 2007
ASSETS		
ASSETS		
Cash and cash equivalents	\$ 7,548,986	\$ 5,990,615
Certificates of deposit	3,096,401	5,172,092
Cash – client trust funds	1,050,685	1,440,887
Contracts Receivable – State of California	111,312	
Accounts and loans receivable	64,018	34,893
Receivable from State for accrued vacation and other leave benefits	744,056	766,784
TOTAL ASSETS	\$ 12,615,458	\$ 13,405,271
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 9,890,572	\$ 8,805,667
Accrued salaries	1,289,079	1,071,081
Accrued vacation and other leave benefits	744,056	766,784
Contract advances – State of California		1,687,552
Unexpended client trust funds	556,333	948,059
	12,480,040	13,279,143
NET ASSETS		
Unrestricted	135,418	126,128
TOTAL LIABILITIES AND NET ASSETS	\$ 12,615,458	\$ 13,405,271

STATEMENT OF ACTIVITIES

For the Year Ended

CHANGE IN UNRESTRICTED NET ASSETS

SUPPORT AND REVENUE

	June 30, 2008	June 30, 2007
Contracts – State of California	\$ 115,494,418	\$ 105,209,430
Interest income	746,067	963,748
Donations and grants	34,232	152,494
Other income	128,704	125,158
Total Support and Revenue	<u>116,403,421</u>	<u>106,450,830</u>

EXPENSES

Program Services		
Direct client services	113,493,948	103,760,211
Supporting services		
General and administrative	2,900,183	2,674,770
Total Expenses	<u>116,394,131</u>	<u>106,434,981</u>

CHANGE IN NET ASSETS

NET ASSETS AT BEGINNING OF YEAR

NET ASSETS AT END OF YEAR

	9,290	15,849
	126,128	110,279
	<u>\$ 135,418</u>	<u>\$ 126,128</u>



STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended June 30, 2008

	Program Services	Supporting Services	Total Expenses
	Direct Client Services	General and Administrative	
Salaries	\$ 10,637,680	\$ 1,703,180	\$ 12,340,860
Employee health and retirement benefits	2,339,558	337,982	2,677,540
Payroll taxes	161,073	25,881	186,954
Total Salaries and Related Expenses	13,138,311	2,067,043	15,205,354
Purchase of services:			
Residential care facilities	26,256,145		26,256,145
Day program	21,242,535		21,242,535
Other purchased services	47,526,244		47,526,244
Communication	284,963	46,374	331,337
General office expenses	107,605	17,510	125,115
Printing	54,543	8,876	63,419
Insurance	107,550	17,503	125,053
General expenses	1,609,916	238,498	1,848,414
Facility rent	1,789,630	291,251	2,080,881
Equipment and facility maintenance	254,281	41,383	295,664
Consultant fees	354,808	57,743	412,551
Equipment purchases	587,495	95,611	683,106
Board expenses	4,981	811	5,792
Staff travel	83,790	2,746	86,536
Legal fees	57,316	9,328	66,644
Accounting fees	33,835	5,506	39,341
TOTAL EXPENSES	\$ 113,493,948	\$ 2,900,183	\$ 116,394,131

BOARD OF TRUSTEES

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Mr. W. John Rea, *Vice President*
Mr. Robert Bethel, *Treasurer*
Dr. Ken Moses, *Secretary*
Mr. George Bird, *Past President*
Mr. Robert Irlen, *Advisor to the Board*
Ms. Rhiannon Acree
Mr. Fu-Tien Chiou
Mr. James Davis
Mr. Gary Galosic
Ms. Karen Kinnebrew
Ms. Lisa Ogren
Dr. Roberta Rendon-Christensen
Mr. Harley Rubenstein
Ms. Yisel Serrano
Patricia Del Monico, *Executive Director*



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Phil Appleby, *Owner, Appleby Real Estate Brokerage*
George Bird, *Attorney At Law, Bird & Bird Law*
Jim Haney, *Senior Vice President, Regional Manager, City National Bank*
Merrietta Fong, *CPA, Partner, Rosenthal, Pearson, Fong & Frew, LLP*
Ron Libbrecht, *Art Director/Artist, Automatic Printing Company*
Jack Mayesh, *President, Kobata Growers, Inc.*
Larry Mirick, *President, Sierra Pacific Engineering and Products*
Vincent Pellerito, *Chief Executive Officer, National Financial Realty, Inc.*
Robin Pete, *Terminal Manager/Long Beach, Diversified Transportation, LLC*
Robert Savino, *Manager, Corporate Services, Mattel, Inc.*
Deborah Stonehouse, *Senior District Manager, Pacific Building Care*
Michael Tauber, *Chief Financial Officer, Reliable Plant Service*





HARBOR DEVELOPMENTAL DISABILITIES FOUNDATION, INC.

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