



Register Now

for Part Two* of this important training series: **Decision Making and Negotiation**

In our first conversation, Discovery as a Process, we equipped you with strategies aimed at learning more about the person you support. Once discovery learning has happened, our next step is working together to support choice and the decision-making process. This is critical to our work as the HCBS Settings Rule has specific expectations about preserving human rights, dignity, and choice. We will explore how to apply practical negotiation skills so that both human rights and safety are honored.

*Attendance to Part One is **NOT** required to attend Part Two. If you could not join Part One, it will be provided later as an eLearn course.



Balancing decision-making with negotiation is key to our work.

- · How do we consider legitimate health risks?
- · How do we inform the person of their options?
- · How do we negotiate when rights and responsibilities conflict?
- · Considering the HCBS Settings Rule, how do we maintain safety and personal dignity?

Register

Join us August 20, 2025 - 9 am - 4 pm PT

This decision-making and negotiation training will help provider staff navigate the steps connected to negotiation that ultimately lead to empowered decision-making. The discovery process and Person-Centered Thinking skills will support the practical steps to listening and negotiation.

Attendees will leave this training with the following:

- · HCBS Settings Rule information that requires the provider to explore choice-making opportunities
- · Information and strategies on how negotiation keeps us in compliance
- · How to support effective decision-making that accounts for health and safety and the person's wishes, dreams, and desires
- · Supported through thinking critically about situations when health and safety and hopes and dreams are in conflict



